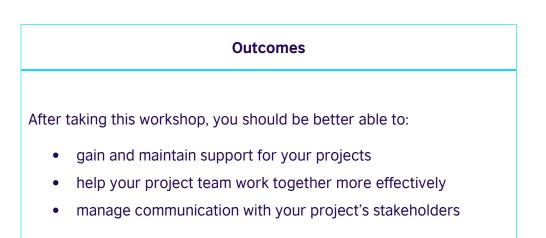# Managing People in Projects

A successful project needs good organisation, detailed planning and strong controls. But these skills alone won't ensure success, as ultimately projects are all about people.

This workshop looks at each stage of the project lifecycle in detail. It provides you with tips and techniques to build team cohesion, overcome people-related obstacles and deliver better outcomes for your stakeholders.

Outcomes
After taking this workshop, you should be better able to: • gain and maintain support for your projects • help your project team work together more effectively • manage communication with your project's stakeholders

This workshop is for you if...

You would like to improve the success rate of your projects.

Managing People in Projects – Course outline

Module	Module content
Projects and project teams	• Why do some projects fail? • Balancing your project team • Understanding types of project teams
Starting your project	• Planning pitfalls and how to avoid them • Articulating your project goals • Using AIDA to persuade others
Communicating with your project team	• The stages of team development • Getting buy-in • Building trust and rapport • Delegating effectively
Managing conflict in your project team	• Managing interpersonal conflict • Giving feedback • Maintaining momentum
Engaging your project's stakeholders	• Identifying and analysing stakeholders • Using a power/interest grid • Planning your communication approach • Understanding wants and needs
Closing your project	• Closing a project successfully • Celebrating success